

UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# OMB APPROVAL

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# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 0	1-/-01-/-2008 AND EN MM/DD/YY	IDING 12/31/2008 MM/DD/YY
A. REGIS	STRANT IDENTIFICATION	
NAME OF BROKER-DEALER: COASTAI	L EQUITIES, INC.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use P.O. Box No.)	FIRM I.D. NO.
602 Main Street, Suite 8	(No. and Street)	
Cincinnati, OH 45202		
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	SON TO CONTACT IN REGARD TO	THIS REPORT
Michael A. Mueller		513-619-1100 (Area Code - Telephone Number)
B. ACCO	UNTANT IDENTIFICATION	(Area Code - Telephone Rumoer)
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in this Repor	**
	amc – if individual, state last, first, middle na	me)
21 Merchants Row, 5th Fl	OOT DDOCECCEROSto	n, MA 02109
(Address)	(City) IN COLUMN	(State) (Zip Code) SEC Mail Processing
CHECK ONE:	η MAR <b>1 2</b> 2009	Section
Certified Public Accountant  Public Accountant	THOMSON REUTERS	FED 2 6 2009
Accountant not resident in United	States or any of its possessions.	Washington, DC 111
F(	OR OFFICIAL USE ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

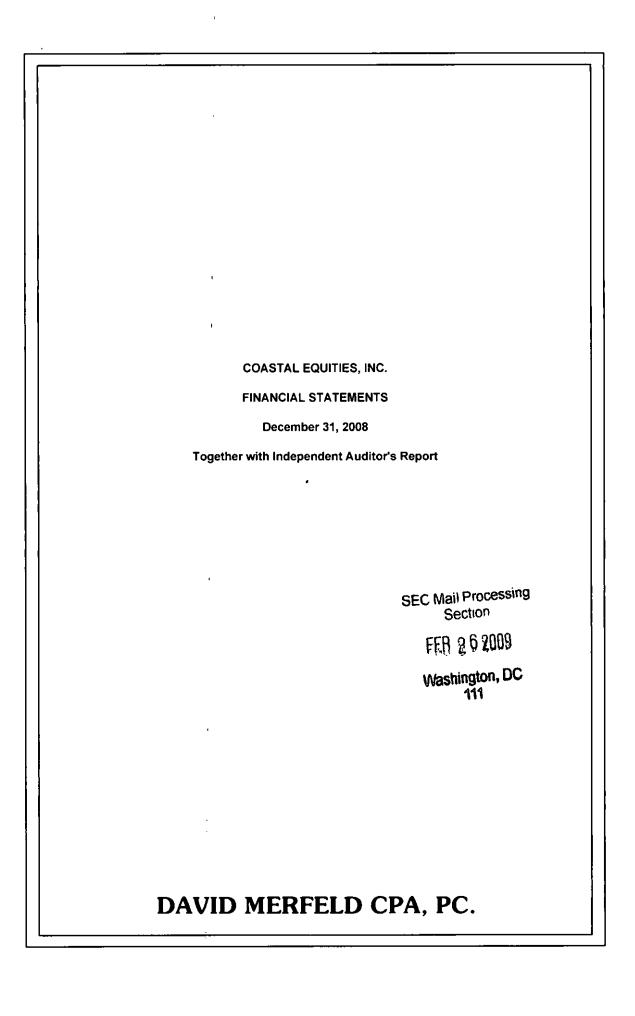
> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

I, Michael A. Mueller	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statem	ent and supporting schedules pertaining to the firm of
Coastal Equities, Inc.	, as
of December 31 , 20(	, as , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal of	ficer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
•	
	11-1.12/11/2010
ı	Milled Theles
	Signature
	President & CEO
	Title
THOMASY C.	SCHWART
Notary Public Colors Sion E	STATE OF OHIO  OPIRES OF OHIO
Notary Public	STATE OF OHIO PURES 09-23-11
This report ** contains (check all applicable boxes):	
<ul> <li>(a) Facing Page.</li> <li>(b) Statement of Financial Condition.</li> <li>(c) Statement of Income (Loss).</li> <li>(d) Statement of Changes in Financial Condition.</li> <li>(e) Statement of Changes in Stockholders' Equity or Pa</li> </ul>	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
_ ` ` `	
(f) Statement of Changes in Liabilities Subordinated to	Claims of Creditors.
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirer	
	nents Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control R	
	of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requ	
	Statements of Financial Condition with respect to methods of
consolidation.	
(I) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report.	
	and a control of the control of the state of
(ii) A report describing any material madequactes found t	o exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



# COASTAL EQUITIES, INC. FINANCIAL STATEMENTS DECEMBER 31, 2008 TABLE OF CONTENTS

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# DAVID MERFELD CPA, P.C. CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

#### Independent Auditor's Report

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

I have audited the accompanying statement of financial condition of Coastal Equities, Inc. as of December 31, 2008 and the related statements of income, of changes in stockholder's equity, and of cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates used by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for our opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coastal Equities, Inc. at December 31, 2008, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld CPA, P.C.

Boston, Massachusetts January 23, 2009

## STATEMENT OF FINANCIAL CONDITION

## December 31, 2008

## See Auditor's Report

## **ASSETS**

Current assets	
Cash and cash equivalents	\$ 36,974
Accounts receivable	66,680
Prepaid expenses	 6,523
Total current assets	 110,177
Other assets	
Equipment and furnishings, net of	
accumulated depreciation of \$24,524	1,866
Marketable security available for sale	14,225
Deposit with correspondent broker	 25,105
Total other assets	 41,196
Total assets	\$ 151,373
LIABILITIES AND STOCKHOLDER'S EQUITY	
Current liabilities	
Commissions payable	\$ 62,185
Accounts payable	3,221
Accrued expenses	 12,863
Total liabilities	 78,269
Stockholder's equity	
Common stock, \$.01 par value	
Authorized 200,000 shares	
Issued and outstanding 10,000 shares	100
Capital in excess of par value	29,441
Retained earnings	46,984
Accumulated other comprehensive loss	 (3,421)
Total stockholder's equity	 73,104
Total liabilities and stockholder's equity	\$ 151,373

## STATEMENT OF INCOME

## For the Year Ended December 31, 2008

## See Auditor's Report

Revenues	\$ 1,577,799
Expenses	
Salaries and benefits	241,481
Commissions	1,033,456
Clearing charges	177,965
Registration fees	5,668
Office supplies and expense	38,009
Telephone	13,643
Rent	19,487
Travel and entertainment	7,201
Advertising	163
Software maintenance	4,410
Accounting and consulting	34,001
Legal	1,642
Depreciation and amortization	2,346
Other	25,623
Total expenses	1,605,095
Operating income	(27,296)
Other income and expense	
Investment income	411
State tax expense	(212)
Net income	\$ (27,097)

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

## For the Year Ended December 31, 2008

### See Auditor's Report

	Common Stock		Capital in Excess of Par Value		Retained Earnings		Accumulated Other Comprehensive Loss		Total	
Balance, January 1	. \$	100	\$	29,441	\$	76,137	\$	3,437	\$	109,115
Comprehensive Income Net income (loss)	,					(27,097)				(27,097)
Other comprehensive income Unrealized holding loss								(6,858)		(6,858)
Comprehensive income (loss)						(27,097)		(6,858)		(33,955)
Dividends paid						(2,056)				(2,056)
Balance, December 31	\$	100	\$	29,441	\$	46,984	\$	(3,421)	\$	73,104

## STATEMENT OF CASH FLOWS

## For the Year Ended December 31, 2008

## See Auditor's Report

Cash flows from operating activities  Revenue received	\$ 1,620,540
Operating expenses paid	(1,627,990)
Income taxes paid	411
Investment income received	 (212)
Net cash provided (used) by operating activities	 (7,251)
Cash flows from investing activities	
Purchase of equipment	-
Securities purchased	 (31)
Net cash used by investing activities	(31)
Cash flows from financing activities	
Dividends paid	 (2,056)
Cash flows	(9,338)
Cash and cash equivalents, beginning of year	 46,312
Cash and cash equivalents, end of year	\$ 36,974
Reconciliation of net income to net cash provided by operating activities	
Net income	\$ (27,097)
Adjustments to reconcile net income to cash provided by operating activities	
Depreciation and amortization	2,346
Changes in assets and liabilities	40.744
Accounts receivable	42,741
Prepaid expenses	(1,625) (24,505)
Commissions payable Accounts payable	1,004
Accrued expenses	(115)
Net cash provided (used) by operating activities	\$ (7,251)

#### **NOTES TO FINANCIAL STATEMENTS**

December 31, 2008

### A. Securities dealer registration and nature of operations

Coastal Equities, Inc. (the "Company") is registered with the Financial Industry Regulatory Authority and the Securities and Exchange Commission ("SEC") as a broker/dealer in securities. In order to maintain this status, the Company is required to maintain net capital, as defined by the SEC, of in excess of \$5,000. At December 31, 2008, net capital was \$62362.

The Company has independent brokers who operate offices in Massachusetts, Arizona, New Hampshire, Michigan, Florida and Ohio. Its primary source of revenue is commissions for providing brokerage services to small businesses and individuals. Each broker receives a share of the commissions earned, and is responsible for his or her own expenses.

#### B. Significant accounting policies

Significant accounting policies employed in the preparation of these financial statements include:

<u>Estimates</u>: The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimates.

<u>Commission revenue and expense</u> are recognized as the transactions that give rise to the income and expense close.

<u>Depreciation</u> of equipment and furnishings is being provided over 5-year lives using the straight-line method. Repairs and maintenance are charged to expense as incurred.

<u>Cash and cash equivalents</u> includes bank accounts and all highly liquid debt instruments purchased with original maturities of less than three months.

Registration fees are recorded as expenses when paid.

<u>Compensated absences</u> are recognized as expenses in the year the employee actually takes an unpaid leave.

#### C. Deposit with correspondent broker

Because the Company does not handle customer securities or trades directly, it has entered into a relationship with a clearing, or correspondent, broker. As part of the terms of its contract with this broker, it maintains with them a \$25,000 deposit, held in a money-market fund. Interest earned on this account inures to the benefit of the Company.

#### D. Investment in marketable security

Investments in marketable securities – a mutual fund – are held for an indefinite period and, thus, are classified as available-for-sale. Available-for-sale securities are recorded at fair value in investments and other assets on the balance sheet, with the change in fair value during the period included in other comprehensive income for the period. Fair value of the security at December 31, 2008 was:

Cost, computed first-in-first-out \$17,646
Unrealized holding loss (3,420)
Fair value \$14,225

Other comprehensive income included the unrealized holding loss of \$6,858.

#### NOTES TO FINANCIAL STATEMENTS

December 31, 2008

#### E. Stock transaction and corporate restructuring

On June 30, 2004, 100% of the Company's stock was sold by its prior owner. Senior and Executive Retirement Resources, Inc., a newly formed corporation, became the sole shareholder. A contract with the prior owner was entered into, under which fees are paid over the period from 2004 to 2009. By December 31, 2008, all payments had been made, as required under this contract.

### F. Operating lease

The Company leases its office space under a lease:

Monthly rent: \$2,675

Monthly sub-lease revenue: 1,740

Non-cancellable sub-lease revenue 0

Expiration date of lease June 30, 2009

#### G. Defined contribution pension plan

A SEP/IRA defined contribution pension plan is maintained for the Company's employees. All contributions to this plan are discretionary, and 2008 contributions were \$5,670.

#### H. Income taxes

The Company has elected to be taxed as an "S" corporation for federal and state income tax purposes. As part of the corporate restructuring described in Note E, the Company elected to become a qualified S Corporation Subsidiary. These two elections cause all taxable income to be recognized, and all income taxes to be paid, by the stockholder of the parent corporation.

# DAVID MERFELD CPA, P.C. CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

#### **Independent Auditor's Report**

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

I have audited the accompanying financial statements of Coastal Equities, Inc. as of and for the year ended December 31, 2008 and have issued my report thereon dated January 23, 2009. My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld CPA, P.C.

Boston, Massachusetts January 23, 2009

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BR	OKER	OR DEALER	Coastal Equities, Inc.	as of		12/31/2008	
<u> </u>	<u> ۱۱۳۲۱</u>	. O D.D (C.C.)	COMPUTATION OF NET CAPITAL	23 01			
1	Tota	l ownership equity from State	ement of Financial Condition		\$	73,104	3480
2			wable for Net Capital				3490
3			or Net Capital				3500
4	Add:						
	Α.	Liabilities subordinated to	claims of general creditors allowable in computation of Net Capital			Г	3520
	В.	Other (deductions) or allo	wable credits (List)				3525
5	Tota	l capital and allowable subor	dinated liabilities		<b>\$</b>	73,104	3530
6	Ded	uctions and/or charges:					
	A.	Total nonallowable assets	from Statement of Financial Condition (Notes B and C) \$	8,389 3540			
	В.	Secured demand note del	inquency	3590			
	C.	Commodity futures contra	cts and spot commodities -				٠
			3,	3600			
	D.	Other deductions and/or of	harges	3610		8,389	3620
7	Othe	er additions and/or allowable	credits (List)				3630
8	Net	capital before haircuts on sec	curities positions	***************************************	\$	64,715	3640
9	Hair	cuts on securities (computed	, where applicable, pursuant to 15c3-1(f)):				
	A.	Contractual securities con	mitments\$	3660			
	В.	Subordinated securities by	отrowings	3670			
	C.	Trading and investment se	ecurities:				
		1 Exempted securities	<b>5</b>	3735			
		2 Debt securities		3733			
		3 Options		3730			
		4 Other securities		2,353 3734			
	D.	Undue Concentration		3650		_	
	E.	Other (List)		3736		2,353	3740
10	Net	Capital			\$	62,362	3750
						OMIT F	PENNIES
	Reco	onciliation to net capital per u	naudited IIA filed by Coastal Equitities, Inc.				
		Net capital per unaudited	Il filed by Coastal Equities, Inc.			62,362	
		Amounts per audited finar	ncial statements, less amounts per form IIA				
		Difference in owner	rship equity	-4,900			
		Difference in unallo	<del>-</del>	4,900		0	
		Net capital as computed a	bove			62,362	

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

#### **Independent Auditor's Report**

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

In planning and performing my audit of the financial statements of Coastal Equities, Inc. and supplemental schedule for the year ended December 31, 2008, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purposes of expressing my opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company, including practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company is an introducing broker, and does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
  of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
  System.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure, policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which management has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risks that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards

established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned function. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered be the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2008 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and should not be used for any other purpose.

David Merfeld CPA, P.C.

Boston, Massachusetts January 23, 2009

